

# *Ocean Rate Bulletin*



## **Raw Cotton:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 112.0 \ 540.1

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	55%	33%	12 Days										
APL	11%	9%	12 Days	\$1,372 <sup>1</sup>									\$1,372
Cho Yang	6%	12%	12 Days	\$101									\$1,970
Mitsui OSK	5%	18%	12 Days	\$1,372 <sup>1</sup>									\$1,372
Evergreen	3%	1%	25 Days										
Yang Ming	3%	1%	16 Days	\$1,580 <sup>1</sup>				\$520 <sup>1</sup>					\$2,100
Hyundai	0%	13%	12 Days	\$91							\$22		\$2,203

<sup>1</sup> Rate is per container

Average Container Rat \$1,603

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

*Monthly Market Share For: April 1999*

Month\Year: 12.0 \ 12.0

*Surcharges:*

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate								Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	100%	100%	22 Days										

*Average Container Rat*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 43.0 \ 220.0

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	53%	26%	15 Days										
Mitsui OSK	47%	28%	14 Days	\$1,100 <sup>1</sup>									\$1,100
Yang Ming	0%	21%	16 Days	\$1,195 <sup>1</sup>							\$520 <sup>1</sup>		\$1,715
NYK Line	0%	12%	15 Days	\$1,100 <sup>1</sup>							\$399 <sup>1</sup>		\$1,499
Hanjin	0%	5%	13 Days										
APL	0%	5%	14 Days	\$950 <sup>1</sup>									\$950
Evergreen	0%	3%	16 Days	\$77							\$22		\$1,930

<sup>1</sup> Rate is per container

**Average Container Rat** \$1,100

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 29.0 \ 215.5

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	34%	19%	25 Days	\$910 <sup>1</sup>									\$910
Maersk	17%	8%	23 Days	\$1,600 <sup>1</sup>				\$20 <sup>1</sup>					\$1,620
OOCL	17%	5%	30 Days	\$910 <sup>1</sup>				\$520 <sup>1</sup>			\$399 <sup>1</sup>		\$1,829
APL	14%	7%	25 Days	\$850 <sup>1</sup>									\$850
Senator	10%	3%		\$1,415 <sup>1</sup>									\$1,415
NYK Line	3%	8%	26 Days	\$910 <sup>1</sup>							\$399 <sup>1</sup>		\$1,309
Cho Yang	3%	2%											
Sea-Land	0%	24%	25 Days	\$1,650 <sup>1</sup>						\$300 <sup>1</sup>			\$1,900
Hanjin	0%	14%	24 Days										
Yang Ming	0%	5%	34 Days	\$1,440 <sup>1</sup>				\$520 <sup>1</sup>					\$1,960
Hyundai	0%	4%	25 Days	\$74							\$22		\$1,872

<sup>1</sup> Rate is per container

**Average Container Rat** \$1,256

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 60.0 \ 251.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	67%	46%	12 Days	\$750 <sup>1</sup>			43%						\$1,073
Hyundai	8%	3%	25 Days	\$25			43%				\$22		\$1,126
NYK Line	7%	12%	12 Days	\$1,000 <sup>1</sup>							\$399 <sup>1</sup>		\$1,399
Hanjin	7%	7%	10 Days										
Yang Ming	3%	8%	12 Days	\$725 <sup>1</sup>			43%				\$520 <sup>1</sup>		\$1,557
Mitsui OSK	3%	6%	12 Days	\$1,000 <sup>1</sup>									\$1,000
Evergreen	2%	4%	12 Days										
Senator	2%	3%	10 Days	\$51			43%	\$26					\$1,929
OOCL	2%	1%	12 Days										
Sea-Land	0%	6%	11 Days										
K Line	0%	4%	12 Days	\$1,000 <sup>1</sup>									\$1,000

<sup>1</sup> Rate is per container

**Average Container Rat** \$1,135

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 35.9 \ 249.5

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	28%	34%	16 Days	\$1,800 <sup>1</sup>									\$1,800
Hanjin	17%	16%	20 Days										
Mitsui OSK	17%	10%	15 Days	\$1,450 <sup>1</sup>									\$1,450
NYK Line	14%	30%	16 Days <sup>4</sup>	\$1,450 <sup>1</sup>							\$399 <sup>1</sup>		\$1,849
Evergreen	11%	2%	20 Days										
Yang Ming	8%	2%	20 Days	\$1,600 <sup>1</sup>				\$520 <sup>1</sup>					\$2,120
APL	6%	1%	15 Days	\$1,250 <sup>1</sup>									\$1,250

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rat** \$1,717

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 8.2 \ 131.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	98%	59%	23 Days	\$1,000 <sup>1</sup>							\$399 <sup>1</sup>		\$1,399
Yang Ming	0%	12%	18 Days	\$1,090 <sup>1</sup>				\$520 <sup>1</sup>					\$1,610
Hanjin	0%	5%	17 Days										
Evergreen	0%	3%	20 Days										

<sup>1</sup> Rate is per container

*Average Container Rat* \$1,399



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: April 1999

Month\Year: 9.0 \ 21.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	78%	33%	21 Days										
Mitsui OSK	22%	33%	21 Days	\$1,115 <sup>1</sup>									\$1,115
NYK Line	0%	29%	21 Days <sup>4</sup>										
Hyundai	0%	5%	21 Days	\$105			10%				\$22		\$261

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

**Average Container Rat** \$1,115